



(University of Choice)

**MASINDE MULIRO UNIVERSITY OF
SCIENCE AND TECHNOLOGY
(MMUST)**

MAIN EXAMINATION

**UNIVERSITY EXAMINATIONS
2022/2023 ACADEMIC YEAR**

FOURTH YEAR SECOND SEMESTER EXAMINATIONS

**FOR THE DEGREE
OF
BACHELOR OF SCIENCE IN ECONOMICS & BACHELOR OF HOSPITALITY
AND HOTEL MANAGEMENT**

COURSE CODE: BHM 407

COURSE TITLE: HOTEL ECONOMICS

DATE: THURSDAY 20TH APRIL 2023

TIME: 8:00-10:00

INSTRUCTIONS TO CANDIDATES

ATTEMPT QUESTION ONE AND ANY OTHER THREE

TIME: 2 Hours

MMUST observes ZERO tolerance to examination cheating

This Paper Consists of 4 Printed Pages. Please Turn Over.

QUESTION ONE (30 MARKS)

- (a) By use of a diagram explain how market prices restore equilibrium in a buyer market and in a seller market. (10mks)

Consider a project maximizing firm operating under conditions of perfect competition. Suppose the market price is Ksh.50 and the firm face a total cost fraction given by

$$TC = 10 + 5Q^2$$

- (i) Calculate the maximum profit that this firm can make. (7marks)
- (b) By use of a diagram explain the bandwagon effect on demand of Pizza from Helen's restaurant. (7marks)
- (c) Explain 3 features of a monopolistic market structure (6marks)

QUESTION TWO (20 marks)

- (a) What factors determine the supply of hotel and catering services? (5 marks)
- (b) Explain the economic motives that may drive firms in the hospitality industry to form mergers. (5 marks)
- (c) Discuss how growth of the hotel industry creates a multiplier effect on economic development in Kenya. (10 marks)

QUESTION THREE (20 marks)

The following two functions represent the demand and supply function in the hotel market

$$Q_1 = 3550 - 266P$$

$$Q_2 = 1526 + 240P$$

- (i) Identify the demand function and the supply function. (2 Marks)
- (ii) Calculate equilibrium price and quantity in the market. (6 Marks)
- (b) Discuss four ways in which government can assist to improve quality of products. (4marks)
- (c) Discuss 4 factors that determine the price elasticity of hotel demand. (8 Marks)

QUESTION FOUR (20 marks)

- (a) Discuss the role of Hospitality industry in the growth of Kenya's economy (20 Marks)

QUESTION FIVE (20 marks)

- (a) Explain 3 uses of price elasticity of demand (6 Marks)
- (b) National income accounting is very paramount to any country that is conscious about its growth and development. Discuss importance of national income statistics. (14 Marks)